

# Tracking the textile supply chain—from farm to fabrics.



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*Customization usually comes at a price, but with Zoho Creator it's free.*



Amit Lapasia  
CEO, Jetkool Exports

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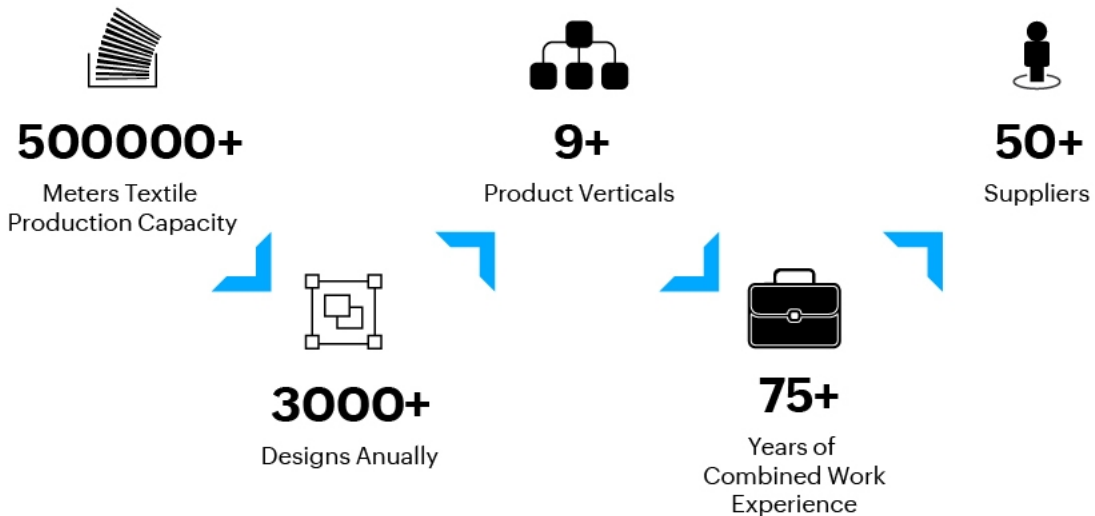
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# About Jetkool Exports

Jetkool Exports India has been serving international markets since 1992. Starting with supplying textiles to Africa and later diversified into multiple sectors, with a variety of product lines to meet global buyers' demands.

Combined with this experience in serving global markets comes a network of 50+ qualified suppliers offering a wide range of products, with all the sourcing requirements from India simplified by Jetkool Exports.

## Jetkool in numbers





# How it all started

Everything was going smoothly at Jetkool Exports until 2017, when a new regulation called GST ITC-04 was introduced in India. ITC (Input Tax Credit) means claiming the credit of the GST paid on purchase of Goods and Services which are used for the furtherance of business.

Manufacturers registered in India need to file a GST ITC-04 form that contains the **details of quarterly inputs or capital goods dispatched or received from job workers.**

In this ebook, Amit Lapasia, the CEO of Jetkool Exports, walks us through the challenges they faced, and the solution they came up with, to address these compliance issues.

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*With a new taxation structure came new compliances. Our business is into manufacturing of fabrics and exporting them overseas. We send raw materials to multiple factories, process them, and directly ship the finished goods from those factories. With the new GST system, the movement of goods had to be captured on the GST ITC-04 form.*



# The challenge

## Capturing the movement of goods to comply with new regulations

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*First of all, ITC-04 is really a complicated requirement for fabrics suppliers, as our industry works in a very haphazard manner, and putting the movement of goods to and from job workers requires a robust technical mechanism to handle the operations.*

It was hard to track the movement of goods because they were manufactured at separate factories, and their workforce was spread across these factories.

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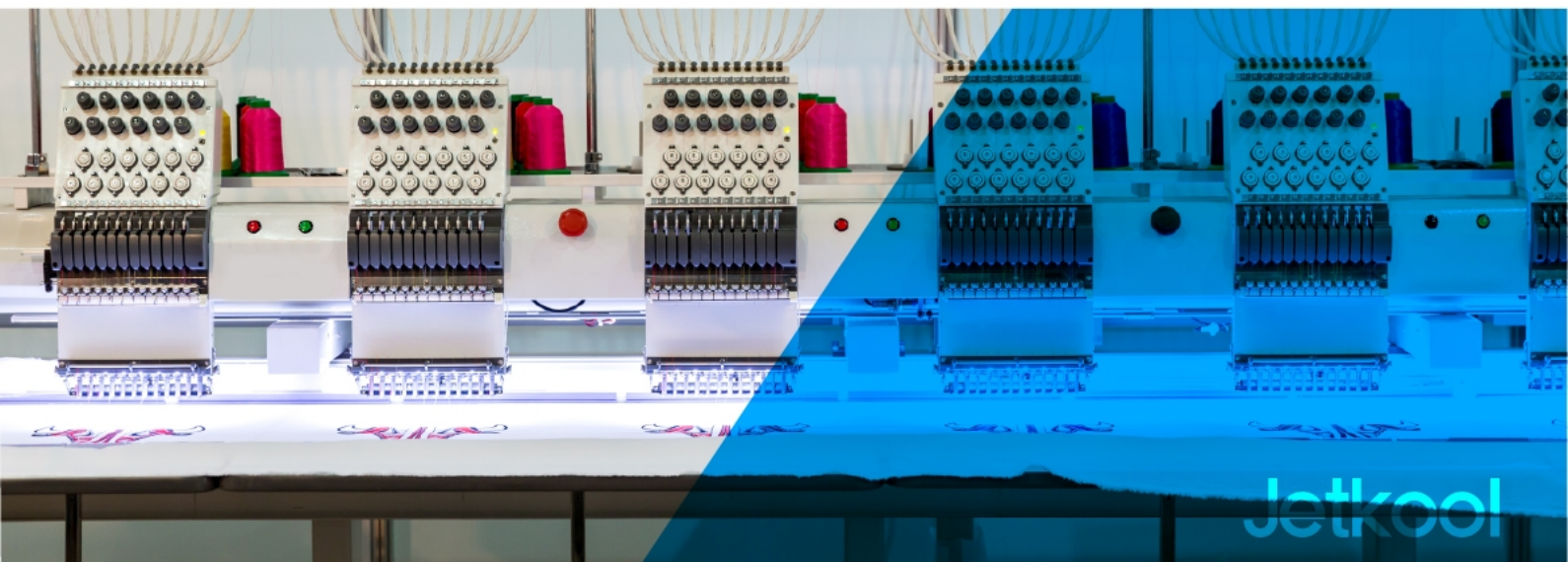
*From procurement of raw materials to the job worker who prints the fabric, we have to capture every stage. This means that 6-7 entries have to be captured at different timeframes and different locations, all in continuation with the first*

## Excel and ERP solutions couldn't help

Keeping track of things in a set of related Excel spreadsheets was a great first step in getting their organized. But over time, Jetkool Exports, eventually ran into the limits of these platforms. Without proper data validation rules, the data in a spreadsheet turned out be inaccurate and thus, not appropriate for filing returns.

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*Initially, we started capturing movement data in Excel files, and based on that we hired one agency to report ITC-04 for us. This worked to some extent, but it still needed to be improved. After this, we hired a contractor to implement an ERP solution for us. Half a year down the line, nothing fruitful happened, and we ended up paying an advance to the contractor, which was around 75%.*



# The solution

## An application that tracks the movement of goods and generates ITC-04 details

While the company was struggling to file GST returns for the goods supplied, the COVID-19 pandemic happened in India. That's when the government postponed the date to file the returns, and they came across Zoho Creator.

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*My mind couldn't believe that such a solution existed, and that I could make apps myself, without being dependent on a third party.*

In 20 days, Amit was able to accustom with the Zoho Creator and build the modules like inventory management, order management and monitoring dashboards for the ITC-04 application.

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*I thought to give it a shot and registered for the free trial to explore what Creator had to offer. As the days passed, my interest grew. With the back-end support offered by technical staff, issues were handled quickly, and almost a month later, I was around 50% ready with the basics of what ITC-04 expected me to do.*



# The benefits

## Merging past and present data

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*Today, we've captured past details in Creator and are also inputting current data. Now, we're able to generate ITC-04 directly from Zoho Creator on a quarterly basis.*

## Centralized tracking

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*With all movement of goods tracked on a single platform, it's very easy to identify stock maintained at each job worker touchpoint, which was not happening previously. We're working with 5-6 job workers at a time. Now, at the click of a button, I'm able to see how many goods of which quality are with each job worker.*

## Huge cost savings

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*With what our idea was to spend on ERP software, the customized application was built at a fraction of the cost, resulting in huge savings for us.*



# Looking forward

Jetkool Exports is continuing to experience benefits, as they have since implementation. Building out their own application on Zoho Creator—one that suited their needs—has helped them innovate a process to improve the employee productivity and operational efficiency of their business.

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*I felt a sense of satisfaction that I created a technical solution myself which is beneficial to my company.*



Amit Lapasia  
CEO, Jetkool Exports

The Zoho logo is composed of four 3D-style blocks: a red 'Z', a green 'O', a light blue 'H', and a yellow 'O'.

# Zoho Creator

[www.zoho.com/creator](http://www.zoho.com/creator)

We'd love to talk! Reach out to us:  
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