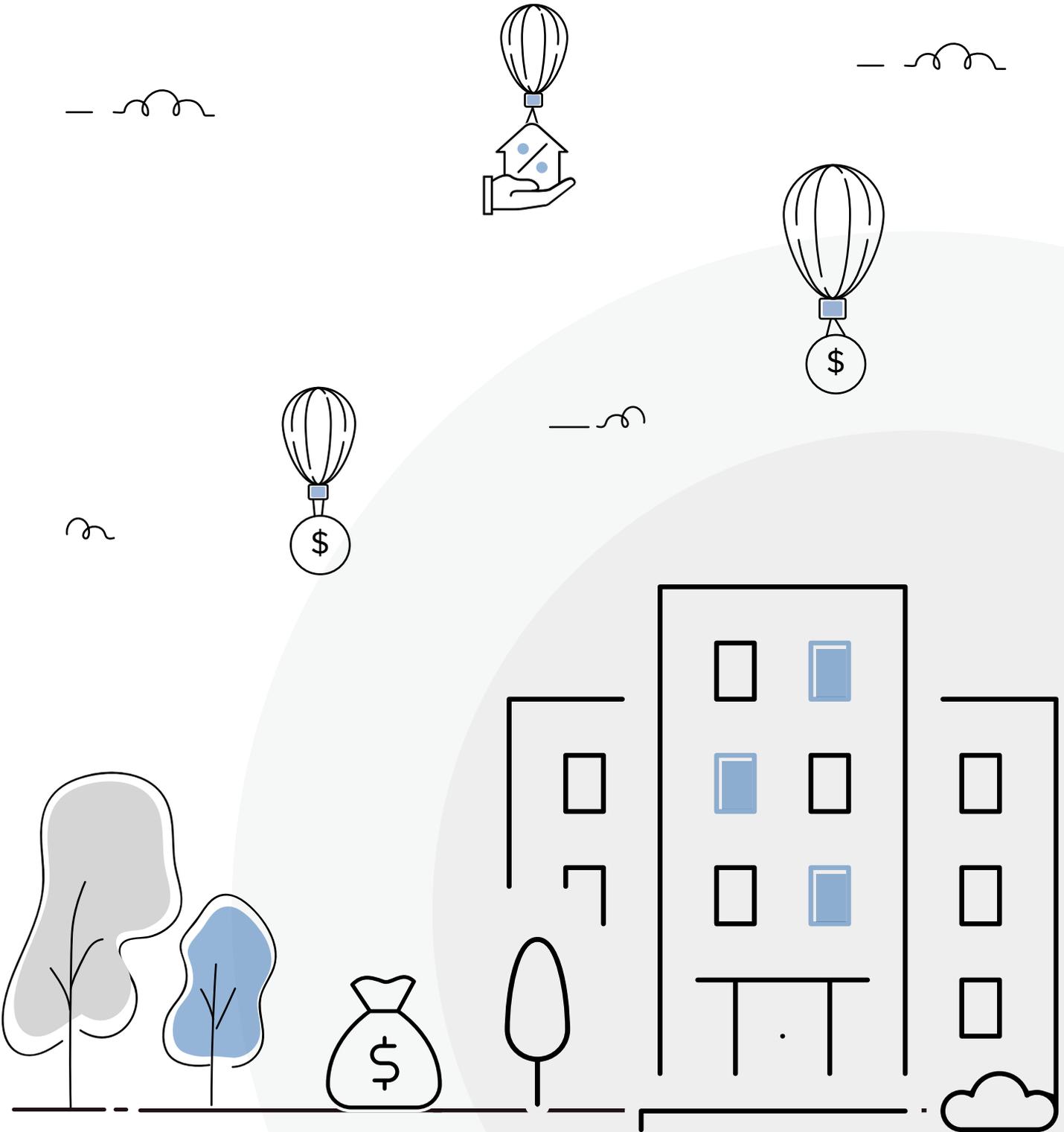


Efficacy of SalesIQ

For Your Real Estate Business



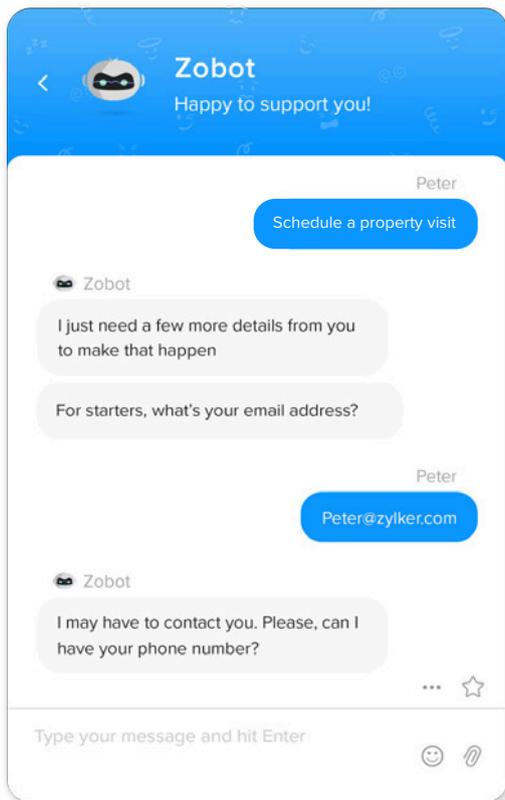
Why use SalesIQ for real estate?

Turn your real estate leads into sale opportunities using an instant communication platform and boost your sales.

How do you benefit from powering your CRM with SalesIQ?

- Reach prospective clients generating leads to your CRM.
- Qualify and engage potential homebuyers at the right moment.
- Expand your customer base, and convert clients to customers seamlessly.
- Retarget homebuyers using CRM insights to double your ROI.





Always up and prospecting!

Zobots can capture and qualify countless prospective clients 24*7, passing on the sales ready leads to the right team.

Score your potential clients

Add points to your clients based on their CRM value and activity on your website. Focus on those who have an increased probability of conversion.

If **action** is equal to **Property brochure download** and **Revenue in pipeline** is more than **2000**
ADD 150 points

Lead	
Average Time Spent (Minutes)	05 hours 05 mins
Most Recent Visit	Feb 24, 2019 06:21 PM
First Page Visited	https://zylker.com
Visitor Score	150

Be on the watch for potential homebuyers

Receive notifications inside your CRM when leads land on your site, capture them proactively based on their visit and deals information.

Page	Time Spent
Zylker Inc	
Zylker Inc	190 mins
Due to visitor inactivity, chat has ended	320 mins

Visitors Online 2

All Portals

Peter thompson
\$5000

Now in [Zylker Inc](#)

Pages Visited 4 Pages 01:29

Days Visited 6 Last Visited Today Visitor Score 30

Visitor 43703
United States

Now in [Zylker Inc](#)

Pages Visited 4 Pages 02:10

Days Visited 2 Last Visited Yesterday Visitor Score 28

Ask Zia

Automated targeting

Prompt buyers at the perfect moments with tailored messages and actions, nurturing your potential client from lukewarm to red-hot.



Top listed in Pittsburgh

1603 Arcilla St, Pittsburgh, TX 78197..
1978 SqFt House In Park East

3 BR 3 BA 1,955 Sf

If the **number of visits** is more than **2** and
if **Campaign Name** is **Pittsburgh_Deals**
send **top listed in Pittsburgh** after **2 minutes**.

Zobot



A spacious villa with all amenities at the heart of your city!

 [Schedule a visit to this property](#)

Zobot, your intelligent realtor

Even when your teams are busy or away, Zobot can schedule property visits along with the property pictures, new listings and much more.

Channelize expert consultations

Redirect buyers based on their CRM value and queries on licensing, contracts, and agreements for industry expertize.

 Peter

[Schedule a visit](#)

Zobot

Hold on! connecting to our VIP executive for VIPs like you!

Chat forwarded to Max, Executive realtor

 Max

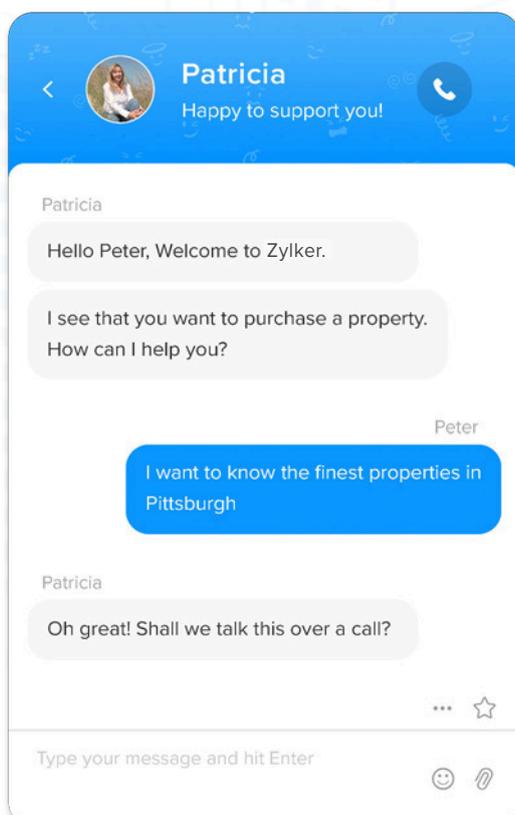
Could you please share the type of property you're intrested in?

Know your clients inside out

Prospect homebuyers based on their site behavior and actions and enable sales reps with this vital data for better communication.

Visits

Pages Visited	Chat History	Visit History	
<i>Actions</i>	<i>Pages</i>	<i>Time Spent(mins)</i>	<i>Time</i>
Chat	Chat with Patricia	01 hours 21 mins	Feb 24, 2019 07:24 AM
Accessed	https://zylker.com/home	15 mins 41 secs	Feb 24, 2019 09:24 AM
Accessed	https://zylker.com/pricin...	02 hours 7 mins	Feb 24, 2019 03:28 PM
Accessed	https://zylker.com/home	05 mins 22 secs	Feb 24, 2019 05:21 PM
Navigation	https://zylker.com/supp...	01 hours 36 mins	Feb 24, 2019 06:21 PM

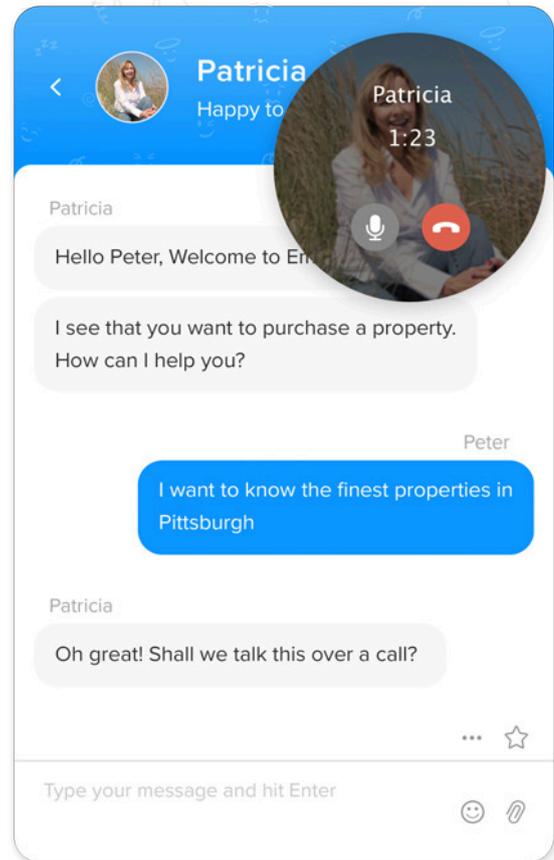


From prospecting to purchasing

Engage your customers using a real-time messaging platform to support and connect with them while simultaneously boosting sales.

Personalized engagement

Talk to homebuyers by asking a series of questions, building trust in your brand and a better customer experience.



Self-service articles

Help customers answer common questions on the legal process or new property amendments right inside the messenger, even when you're away.

-  Payment for memberships
62 Views  40
-  Refund on the basis of fraudulent transactions
100 Views  88
-  Money Back Policy
20 Views  10

Payment for memberships

Terms and conditions for payment and refund policy to be adhered by all RealEstate.com users.

All payments for services at RealEstate.Com have to be made in favour of "Weblink Pvt. Ltd." only. All payments need to be made on 100% advance basis to continue to use uninterrupted Paid Services.

We have not authorized any individual or organization to collect payments in any other name (i.e. any other individual or organization name) or via personal Western Union or personal Paypal Accounts for any services rendered by RealEstate.Com.

 40  7 Do you find this article helpful?

 Chat now



Sell from anywhere

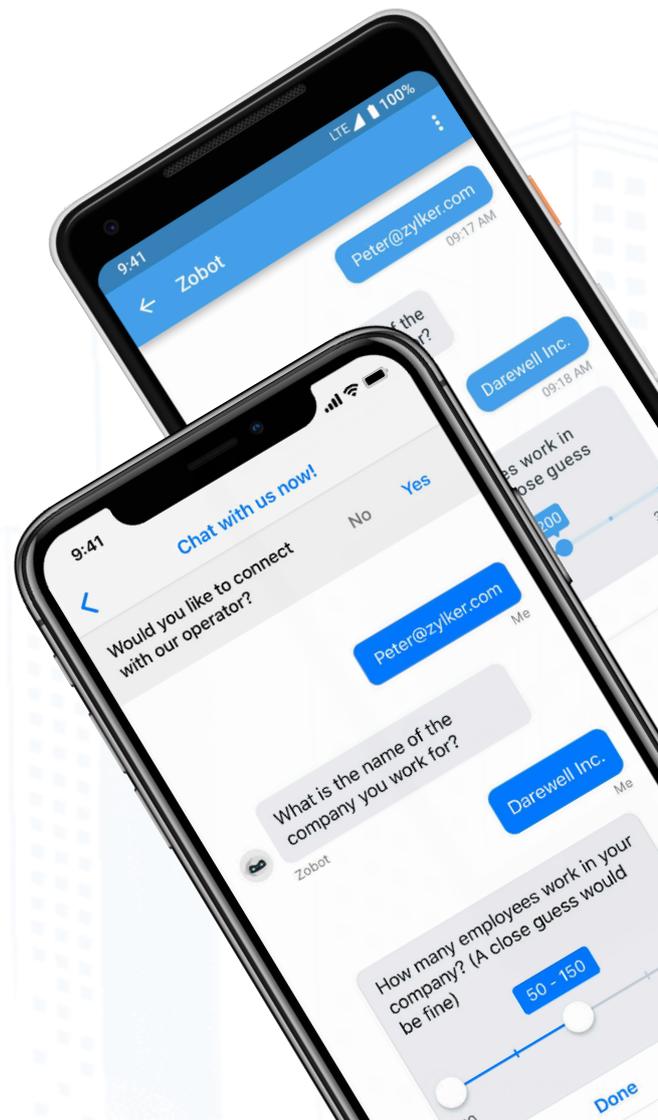
Opportunities knock at any time. Sell with our mobile app even on the move.



Supercharge your mobile app

"62% of the customers expect live chat when they visit your mobile app"

When they're on the move, customers can still reach you through our Mobile SDK for support anytime, anywhere.





After embedding Zoho SalesIQ on our website and operational platform we are closing deals faster and the customer support never was so efficient. With [Zoho SalesIQ](#) we raise the bar of customer relationship.

Rodrigo Ferrer
CTO | Pró-Laudo



zoho.com/salesiq | [@zohosalesiq](https://twitter.com/zohosalesiq)